

PRESS RELEASE

UNIPOL GROUP – Consolidated quarterly report as at 30 September 2002

Consolidated premium income came to €4,038 million (+14%), of which 60% from Life business (+19%).

Improvements continue in core business.

Net profits at the end of the period rose to €61.8 million (+123.1%).

In a meeting held today in Bologna chaired by Giovanni Consorte, the Board of Directors of **Unipol Assicurazioni** approved the **consolidated quarterly report** as at 30 September 2002, which closed with a Group net profit of €61.8 million (+123.1%).

Group **premium income** reached €4,038 million for the first nine months of the year, up by 14% on 30 September 2001, of which €2,425 million from Life business (+19%). At the end of September, Non-life business premium income came to €1,613 million (+7.3%).

Overall premium income from direct business was €4,000 million (+14.3%), of which €1,203 million from the parent company (+9.2%) and €2,797 million from subsidiaries (+16.7%).

The **underwriting results** were up at €71.7 million at the end of the period, compared with €22.4 million as at 30/9/01 (+220.1%).

The Non-life net loss ratio was 76.7% (78.5% as at 30/9/2001) and the *combined ratio* (which includes operating expenses) went down from 98.6% to 96% of net earned premiums (99.1% as at 31/12/01).

Net **technical provisions** came to €15,421 million (+12% on 31/12/01 and +2.9% on 30/6/02).

Group **investments and liquid assets** rose to €16,504 million (+11.4% on 31/12/01, +3.3% on 30/6/02). Net investment income and profits were €427.4 million (€412.5 million as at 30/9/01), without taking into account the net loss on investments matching Life policies whose benefits are linked to investment funds and market indices (€-119.4 million).

Operating expenses fell during the period to 9.6% of earned premium income (10.7% as at 30/9/01).

The **operating result** reached €279 million (€185.6 million as at 30/9/01). The **ordinary business result**, weighed down by potential value adjustments on investments of €159.7 million (€133.8 million as at 30/9/01) brought about by the unfavourable stock market performance, came in at €119.4 million (+130.5% on 30/9/01).

Before tax **Group profits** at the end of September were €61.8 million, up by 123.1% on the first nine months of 2001.

During this quarter, actions continued to optimise synergies and rationalise management processes between Group companies, as did the growth in services to customers.

Making good use of synergies with the Group's insurance agencies, activities to expand and consolidate **Unipol Banca**'s distribution network continued. On 30 September it had 108 outlets, 54 financial sales points and 396 financial advisers.

In October, the legal action ended between the parent company and CONSAP. This related to former compulsory cessions concerning life policies up until the end of 1993. The sum agreed to settle the net credits resulting from the aforementioned cessions was €141 million.

Provided that there are no significant negative events or further falls in the financial markets, the Group's revenue prospects for 2002 look promising and are up on the previous year.

Bologna, 8 November 2002

Compagnia Assicuratrice Unipol

(www.unipol.it)